Chattahoochee Riverkeeper, Inc.

Audit of Financial Statements

December 31, 2020 & 2019



Independent Auditor's Report

To the Board of Directors of Chattahoochee Riverkeeper, Inc.

I have audited the accompanying financial statements of Chattahoochee Riverkeeper, Inc., (a nonprofit organization), which comprise the statement of financial position as of December 31, 2020 and 2019, and the related statements of activities, functional expenses, and cash flows for the year ended December 31, 2020, and the related notes to the financial statements. The prior year summarized comparative information has been derived from the Organization's financial statements for the year ended December 31, 2019 and in my report dated September 18, 2020, I expressed an unqualified opinion theron.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

My responsibility is to express an opinion on these financial statements based on my audit. I conducted my audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that I plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, I express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant estimates made by management, as well as evaluation of the overall presentation of the financial statements.

I believe that the audit evidence I have obtained is sufficient and appropriate to provide a basis for my audit opinion.

Opinion

In my opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Chattahoochee Riverkeeper, Inc. as of December 31, 2020 and 2019 and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

J. Lunsford CPA

September 29, 2021

2001 Duncan Drive NW Unit 2963 jlunsford@cpa.com

Statement of Financial Position December 31, 2020 & 2019

The Accompanying Notes are an Integral Part of These Financial Statements

| | 2020 | 2019 |
|---------------------------------------------------------------------------------|-----------------------------------|-------------------------|
| Assets Cash and Cash Equivalents Grants and Contracts Receivable nvestments | \$ 547,528 20,000 4,379,171 | \$ 331,472 3,843,605 |
| Buildings, Furniture & Equipment - net of accumulated depreciation of \$874,524 | 300,277 | 367,80 |
| Total Assets | \$ 5,246,976 | \$ 4,542,878 |
| iabilities | | |
| Accounts Payable and Accrued Expenses | \$ 64,899 | \$ 7,06 |
| Total Liabilities | 64,899 | 7,06 |
| | | |
| Iet Assets Vithout Donor Restrictions Vith Donor Restrictions | 5,182,077 | 4,436,31 99,50 |
| Total Net Assets | 5,182,077 | 4,535,81 |
| | | \$ 4,542,87 |

Statement of Activity For the Year Ended December 31, 2020 with Comparative Information for December 31, 2019

The Accompanying Notes are an Integral Part of These Financial Statements

| | I | Vithout Donor strictions | ith Donor | Total 2020 | 2019 |
|---------------------------------------------------------------------------------------------------------|----|------------------------------------------|--------------------------|------------------------------------------|-------------------------------------|
| Revenues, Gains and Other Support | | | | | |
| Support Membership/Contributions Foundation Grants Corporate and Government Support Capacity Campaign | \$ | 578,280 236,033 335,543 | \$ 423,484 390,326 | \$ 578,280 659,517 725,869 | \$ 656,898 591,738 520,994 |
| Total Support | | 1,149,856 | 813,810 | 1,963,666 | 1,769,630 |
| Legal Non Cash Donated Services Interest and Dividends Realized / Unrealized Gain (Loss) on Investments | | 118,718 114,657 122,288 438,420 | - - - | 118,718 114,657 122,288 438,420 | 123,416 154,138 589,176 |
| Other Revenues and Gains | | 794,083 | - | 794,083 | 866,730 |
| Support Provided by Expiring Time and Purpose Restrictions | | 813,810 | (813,810) | - | - |
| Total Revenues, Gains and Other Support | | 2,757,749 | - | 2,757,749 | 2,636,360 |
| Expenses | | | | | |
| Program Services Non Cash Donated Services | | 1,663,828 114,657 | - | 1,663,828 114,657 | 1,698,447 123,416 |
| Total Program Services | | 1,778,485 | - | 1,778,485 | 1,821,863 |
| Management and General Fundraising | | 184,407 148,593 | - | 184,407 148,593 | 143,393 145,053 |
| Total Expenses | | 2,111,485 | - | 2,111,485 | 2,110,309 |
| Change in Net Assets | | 646,264 | - | 646,264 | 526,051 |

Statement of Cash Flows For the Years Ended December 31, 2020 and 2019

The Accompanying Notes are an Integral Part of These Financial Statements

| | 2020 | 2019 |
|------------------------------------------------------------------------------------|-------------|-----------------------------|
| Operating Activities: | | |
| Cash Inflows for Operations: | | |
| Membership/Contributions | \$ 558,280 | \$ 626,730 |
| Foundation Grants | 659,517 | 591,738 |
| Corporate and Government Support | 745,869 | 540,994 |
| Capacity Campaign | - | - |
| Legal | 118,718 | - |
| Interest and Dividends | 122,288 | 154,138 |
| Cash Outflows for Operations: | | |
| Payments for Salaries, Benefits, and Payroll Taxes | (1,091,026) | (1,101,597) |
| Payments to Vendors | (896,112) | (787,636) |
| Net Cash Provided (Used) by Operating Activities | 217,534 | 24,367 |
| Investing Activities: | | |
| Proceeds from Sale of Investments | 242,409 | 728,630 |
| Purchase of Investments | (244,056) | (909,163) |
| Purchase of Fixed Assets | - | (22,577) |
| | | |
| Net Cash Provided (Used) by Investing Activities | (1,647) | (203,110) |
| Change in Cach and Cach Equivalents | 215,887 | (479.742) |
| Change in Cash and Cash Equivalents Cash and Cash Equivalents at Beginning of Year | 331,472 | (178,743) 510,215 |
| Cash and Cash Equivalents at Deginning of Teal | JJ 1,472 | 510,215 |
| Cash and Cash Equivalents at End of Year | \$ 547,359 | \$ 331,472 |

Notes to Financial Statements December 31, 2020 and 2019

Note 1: Description of Organization

Mission

Chattahoochee Riverkeeper, Inc. (the "Riverkeeper") is a nonprofit organization whose mission is to educate, advocate and secure protection and stewardship of the Chattahoochee River, including its lakes, tributaries and watershed, in order to restore and conserve their ecological health for the people and wildlife that depend on the river system and in recognition of the important ecosystem functions provided throughout the region and planet.

Note 2: Summary of Significant Accounting Policies

The organization prepares its financial statements in accordance with generally accepted accounting principles promulgated in the United States of America (U.S. GAAP) for not-for-profit entities. The significant accounting and reporting policies used by the organization are described subsequently to enhance the usefulness and understandability of the financial statements.

Use of Estimates

The preparation of financial statements requires management to make estimates and assumptions that affect the reported amounts of revenues and expenses during the reporting period and the reported amounts of assets and liabilities at the date of the financial statements. On an ongoing basis, the organization's management evaluates the estimates and assumptions based upon historical experience and various other factors and circumstances. The organization's management believes that the estimates and assumptions are reasonable in the circumstances; however, the actual results could differ from those estimates.

Net Assets

The financial statements report net assets and changes in net assets in two classes that are based upon the existence or absence of restrictions on use, that are placed by its donors, as follows:

Net Assets Without Donor Restrictions

Net assets without donor restrictions are resources available to support operations. The only limits on the use of these assets are the broad limits resulting from the nature of the organization, the environment in which it operates, the purposes specified in its corporate documents and its application for tax-exempt status, and any limits resulting from contractual agreements with creditors and others that are entered into in the course of its operations.

Net Assets With Donor Restrictions

Net assets with donor restrictions are resources that are restricted by a donor for use for a particular purpose or in a particular future period. Some donor-imposed restrictions are temporary in nature, and the restriction will expire when the resources are used in accordance with the donor's instructions or when the stipulated time has passed. Other donor-imposed restrictions are perpetual in nature; the organization must continue to use the resources in accordance with the donor's instructions.

The organization's unspent contributions are included in this class if the donor limited their use.

When a donor's restriction is satisfied, either by using the resources in the manner specified by the donor or by the passage of time, the expiration of the restriction is reported in the financial statements by reclassifying the net assets from net assets with donor restrictions to net assets without donor restrictions.

Notes to Financial Statements December 31, 2020 and 2019

Note 2: Summary of Significant Accounting Policies - continued

Classification of Transactions

All revenues and net gains are reported as increases in net assets without donor restrictions in the statement of activities unless the donor specified the use of related resources for a particular purpose or in a future period. All expenses and net losses are reported as decreases in net assets without donor restrictions.

Cash and Cash Equivalents

Cash and cash equivalents include cash and highly liquid investments that are readily convertible into cash and have a maturity of ninety days or less when purchased. At times, cash and cash equivalents may exceed federally insured amounts. The Riverkeeper believes that it mitigates risks by depositing cash and investing in cash equivalents with major financial institutions.

Property and Equipment

Property and equipment are recorded at cost and depreciated over the estimated useful lives of three to thirty-nine years using the straight-line method. Depreciation expense for the year ended December 31, 2020 and 2019 totaled \$67,524 and \$73,092, respectively.

Revenue Recognition and Expenses

Contributions are recorded in the year they are received or pledged. Program services include expenses incurred in line with the purpose of The Riverkeeper.

Public Support and Revenue

Contributions equal to or greater than \$30,000:

| Contributor | Contributor Restrictions | | Grants | | |
|-----------------------------------|---------------------------------------------|----|---------|--|--|
| 2020 | | | | | |
| The Tides Foundation | Monitoring/Trash Traps/NWW | \$ | 100,000 | | |
| The Turner Foundation | Unrestricted | \$ | 80,000 | | |
| Ames Family Foundation | Unrestricted | \$ | 75,000 | | |
| The Sapelo Foundation | River Benefactor | \$ | 65,000 | | |
| AL Solar A | WPL Floating Classroom | \$ | 50,000 | | |
| Swinerton | WPL Floating Classroom | \$ | 50,000 | | |
| Alice H Richards Charitable Fund | WPL Floating Classroom/Clean-Ups/Monitoring | \$ | 50,000 | | |
| Cox Enterprises, Inc. | Patron Dinner/Event Sponsor | \$ | 50,000 | | |
| Arthur M. Blank Family Foundation | Event Sponsor | \$ | 50,000 | | |
| The Hampshire Foundation | Water Quality | \$ | 40,000 | | |
| Patagonia | Unrestricted | \$ | 39,640 | | |
| Colonial Pipeline Company | Patron Dinner | \$ | 30,000 | | |
| Anonymous | Water Quality/Monitoring | \$ | 30,000 | | |
| 2019 | | | | | |
| The Coca-Cola Foundation, Inc. | Unrestricted | \$ | 100,000 | | |
| The Turner Foundation | Unrestricted | \$ | 100,000 | | |
| Carole Elliot Trust | Unrestricted | \$ | 109,695 | | |
| The James M Cox Foundation | Unrestricted | \$ | 50,000 | | |
| The Vasser Woolley Foundation | New Dock & Boat House for LLALC | \$ | 50,000 | | |
| The Sapelo Foundation | Consultants | \$ | 49,500 | | |
| Alice Richards Charitable Trust | Water Quality/WPLFC | \$ | 35,000 | | |
| The Hampshire Foundation | Water Quality | \$ | 35,000 | | |
| Rutherford Seydel | Event Sponsorship/Unrestricted | \$ | 30,193 | | |
| Colonial Pipeline Company | Unrestricted | \$ | 30,000 | | |
| Anonymous | Water Quality | \$ | 30,000 | | |

Notes to Financial Statements December 31, 2020 and 2019

Note 2: Summary of Significant Accounting Policies - continued

Public Support and Revenue - Continued

Contributions of donated noncash assets are recorded at their estimated fair values in the period received. Contributions of donated services that create or enhance nonfinancial assets or that require specialized skills are provided by individuals possessing those skills and would typically need to be purchased if not provided by donation. These services are recorded at their estimated fair values in the period received. Recorded donated Services for December 31, 2020 and 2019 were \$114.657 and \$123.416, respectively.

The Riverkeeper recognizes revenues in accordance with Accounting Standards Update (ASU) 2018-8, Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made, which provides a framework for evaluting whether the transfer of assets constitutes a contribution or an exchange transaction. The ASU also provides additional clarification as to whether or not a contribution is conditional.

Contributions received are recorded as increases in net assets with or without donor restrictions depending on the existence and/or nature of any donor restrictions. See Net Assets disclosure above.

Income Taxes

The Riverkeeper is a not-for-profit organization that is exempt from income taxes under section 501(c)(3) of the Internal Revenue Code (the Code). The Riverkeeper had no significant unrelated business taxable income during 2020. Accordingly, no provision or benefit for income taxes has been recorded in the accompanying consolidated financial. statements

The Riverkeeper applies the provisions of accounting standards for income taxes. These standards require that a tax position be recognized or derecognized based on a 'more-likely-than-not' threshold. This applies to positions taken or expected to be taken in a tax return. The Riverkeeper does not believe its financial statements include any material uncertain tax positions. The Riverkeeper is no longer subject to Federal or State income tax examination by tax authorities for years prior to 2017.

Financial Statement Presentation

The accompanying financial statements have been prepared on the accrual basis of accounting in accordance with the accounting principles generally accepted in the United States of America. The financial statements include certain prior year summarized comparative information in total but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with generally accepted accounting principles. Accordingly, such information should be read in conjunction with the Riverkeeper's financial statements for the year ended December 31, 2019, from which the summarized information was derived.

Grants and Accounts Receivable

The Riverkeeper considers all grant and accounts receivable to be collectible and, accordingly, has not recorded a reserve for uncollectible accounts.

Note 3: Investments

Investments are composed of equity securities, mutual funds and bond funds with readily determinable market values and are carried at their fair market value in the statement of financial position. Unrealized gains and losses are included in the statement of activities.

Notes to Financial Statements December 31, 2020 and 2019

Note 3: Investments - continued

Investments are summarized as follows:

| | Cost | Fair Value |
|-------------------------------------------------------------------------------|----------------------------|----------------------------|
| Mutual/Closed Funds & Unit Investment Trust Blended Funds & Individual Stocks | \$ 3,158,346 397,872 | \$ 3,497,982 431,189 |
| | \$ 3,556,218 | \$ 3,929,171 |

December 31, 2020

| | December 31, 2019 | | | |
|-------------------------------------------------------------------------------|-------------------|----------------------|----|----------------------|
| | | Cost | | Fair Value |
| Mutual/Closed Funds & Unit Investment Trust Blended Funds & Individual Stocks | \$ | 2,990,891 338,776 | \$ | 3,448,875 394,730 |
| | \$ | 3,329,667 | \$ | 3,843,605 |

Realized/Unrealized gain on investments consists of the following:

| | December 31. | | | |
|------------------------------------------------|--------------|-------------------|----|-------------------|
| | | 2020 | | 2019 |
| Realized Gain (Loss) Unrealized Gain (Loss) | \$ | 39.157 399.263 | \$ | 99.370 489.806 |
| | <u>\$</u> | 438.420 | \$ | 589.176 |

Note 4: Operating Lease Obligation

The Riverkeeper leases certain office space in Atlanta under a noncancellable operating lease. The Riverkeeper entered into the original lease on November 18, 2002 and is currently under the Fourth Amendment to that lease. The Riverkeeper executed the Fourth Amendment to the lease on January 3, 2020 which extended the lease an additional thirty-eight months terminating on April 30, 2023. Future minimum lease payments under the lease are as follows:

| Year Ended | Leas | e Payment |
|-------------------|------|-----------|
| December 31, 2021 | | 84,262 |
| December 31, 2022 | | 88,475 |
| December 31, 2023 | | 22,947 |
| Total | \$ | 195,684 |

Notes to Financial Statements December 31, 2020 and 2019

Note 4: Operating Lease Obligation - Continued

The Riverkeeper also leases certain office space in Gainesville, Ga under a noncancellable operating lease. The minimum lease payments are \$900 per month. The lease term is May 1, 2019 through April 31, 2022. Future minimum lease payments under the lease are as follows:

| Year Ended | Lease Payment | t |
|-------------------|---------------|-----|
| December 31, 2021 | 10,80 | 00 |
| December 31, 2022 | 3,60 | 00 |
| Total | \$ 14,40 | 00_ |

The Riverkeeper also leases certain office space in Lagrange, Ga under a noncancellable operating lease. The minimum lease payments are \$800 per month. The lease term is December 1, 2019 through December 31, 2021. The Riverkeeper expects to renew this lease in the near future. Future minimum lease payments under the lease are as follows:

| Year Ended | 1 | Leas | se Payment |
|-------------------|---|------|------------|
| December 31, 2021 | | | 9,600 |
| Total | | \$ | 9,600 |

Note 5: Liquidity and Availability

Financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of December 31, 2020 and 2019 are:

| | | 2020 | 2019 | | |
|-------------------------------------------|----|-----------|------|-----------|--|
| Financial assets: | | | | | |
| Cash and cash equivalents | \$ | 547,528 | \$ | 331,472 | |
| Grants and Contracts Receivable | | 20,000 | | - | |
| Investments | | 4,379,171 | | 3,843,605 | |
| Total financial assets | | 4,946,699 | | 4,175,077 | |
| Less financial assets held to meet donor- | | | | | |
| imposed restrictions | | - | | (99,500) | |
| Amount available for general | | | | _ | |
| expenditures within one year | \$ | 4,946,699 | \$ | 4,075,577 | |

Note 6: Net Assets With Donor Restrictions

| 20 | 20 | | 2019 |
|----|----|----|--------|
| | - | | 50,000 |
| | - | | 49,500 |
| \$ | - | \$ | 99,500 |
| | \$ | - | |

Notes to Financial Statements December 31, 2020 and 2019

Note 7: Commitments and Contingencies

Certain grants and contracts often require the fulfillment of certain conditions as set forth in the instrument or agreement. Failure to fulfill the conditions could result in the return of funds to the grantors. Although the return of funds is a possibility, management of The Riverkeeper deems the contingency to be unlikely. The grants and contracts are subject to audit by the grantor. They have the authority to determine liabilities or limits or suspend participation in the various sponsored programs.

Note 8: Subsequent Events

The Riverkeeper has evaluated subsequent events through September 29, 2021, which is the date the financial statements were prepared. In response to the COVID 19 pandemic, which commenced in Spring 2020 and continues, the Riverkeeper has had to curtail certain of its programs and fund raising activities that typically have large groups of people participating or in proximity: for example, the Floating Classroom for students. However, the organization can continue many of its programs and fund raising activities through on-line participation and practicing appropriate safety protocol.

To provide financial support during the pandemic, in 2020 the Riverkeeper filed for and received \$217,300 from the federal government's Paycheck Protection Program (PPP). For these funds to be treated as a grant, rather than a loan, the Riverkeeper was required to use the funds for eligible program costs. Based on the organization having used the funds for their intended purpose, in 2021 the Riverkeeper applied for and received PPP loan forgiveness from the federal government. The \$217,300 is included in 2020 Corporate and Government Support in the accompanying Statement of Activity.

Through the date of these financial statements the Riverkeeper has not recorded any material write downs or impairments of its assets subsequent to December 31, 2020. However, given the nature of and uncertainty surrounding the pandemic the Riverkeeper cannot predict when it will be able to resume its programs and activities at full capacity or the impact, if any, of this contingency on its financial condition or results of operations in the future. No other material subsequent events were identified that required adjustment to or disclosure in the financial statements.

Note 9: Fair Value Measurements

The Riverkeeper reports its fair value measures using a three-level hierarchy that prioritizes the inputs used to measure fair value. This hierarchy, established by GAAP, requires that entities maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The three levels of inputs used are

Level 1 - Quoted prices for identical assets or liabilities in active markets to which the organization has access at the measurement date.

Level 2 - Inputs other than quoted market prices included in level 1 that are observable for the asset or liability, either directly, or indirectly.

Level 2 inputs include:

- quoted prices for similar assets or liabilities in active markets
- quoted prices for identical or similar assets in markets that are not active
- observable inputs other than quoted prices for the asset or liability (for example, interest rates and yield curves); and
- inputs derived principally from, or corroborated by, observable market data by correlation or by other means

Level 3 - Unobservable inputs for the asset or liability. These should be used to measure the fair value to the extent that observable inputs are unavailable.

When available, The Riverkeeper measures fair value using Level 1 inputs because they generally provide the most reliable evidence of fair value. However, level 1 inputs are not available for all of the assets and liabilities that The Riverkeeper may be required to measure fair value (for example, in-kind contributions). The primary use of fair value measures in these financial statements are in the determination of Fair Market Value of Investments.

Note 10: Related Parties

Three members of the Board of Directors of the Riverkeeper are also officers in Foundations which are classified as significant contributors to the Riverkeeper.

Notes to Financial Statements December 31, 2020 and 2019

Note 11: Reserve Fund Policy

On September 14, 2007 the Board of Directors approved a minimum Reserve Fund equal to \$600,000, representing approximately one half of the Riverkeeper's annual operating expenses at the time. The use of these funds would be subject to Board approval This amount can be maintained in cash or invested pursuant to the 2001 Investment Policy. As of December 31, 2019 the Riverkeeper has net assets without donor restrictions totaling \$5,182,077, which includes the \$600,000 Reserve Fund.

Notes to Financial Statements December 31, 2020 and 2019

Note 12: Functional Allocation of Expenses 2020

| 2020 | Outreach | Water Quantity | Water Quality | Communication | Total Program | Administrative | Fund Raising | Total Other | | |
|--------------------------------|------------|-------------------|------------------|---------------|------------------|----------------|-----------------|----------------|--|--|
| Salary & Benefits | \$ 283,752 | \$ 153,866 | \$ 434,235 | \$ 62,946 | \$ 934,799 | \$ 56,080 | \$ 100,147 | \$ 156,227 | | |
| Consulting | 79,541 | 32,108 | 15,576 | 2,214 | 129,439 | 55,160 | 2,628 | 57,788 | | |
| Rent/Utilities | 53,613 | 21,062 | 42,074 | 7,360 | 124,109 | 17,457 | 11,351 | 28,808 | | |
| Depreciation | 31,736 | 13,505 | 12,830 | 9,453 | 67,524 | - | - | - | | |
| Insurance | 51,172 | 11,223 | 18,772 | 5,972 | 87,139 | 1,955 | 5,968 | 7,923 | | |
| Supplies | 39,845 | - | 116,900 | 12,265 | 169,010 | 7,660 | 5,911 | 13,571 | | |
| Membership/Development | 1,635 | - | 180 | 3,568 | 5,383 | 113 | - | 113 | | |
| Merchandise | - | - | - | - | - | - | 12,678 | 12,678 | | |
| Maintenance | 10,554 | 923 | 4,415 | 399 | 16,291 | 765 | 597 | 1,362 | | |
| Printing/Copies | 3,639 | 2,243 | 27 | 3,480 | 9,389 | 148 | 3,829 | 3,977 | | |
| Hospitality | 6,719 | 97 | 416 | - | 7,232 | 1,759 | 337 | 2,096 | | |
| Legal | 97 | - | 87,419 | - | 87,516 | 110 | - | 110 | | |
| Conference/Workshop | 1,731 | 561 | 875 | - | 3,167 | 389 | 276 | 665 | | |
| Postage/Shipping | 130 | - | 1,068 | 240 | 1,438 | 2,899 | 2,329 | 5,228 | | |
| Travel | 653 | 568 | 1,141 | 6 | 2,368 | 284 | 98 | 382 | | |
| Subscriptions/Dues/Sponsor | 2,391 | 1,527 | 2,815 | 399 | 7,132 | 4,298 | 2,368 | 6,666 | | |
| Gifts | 494 | 10,000 | - | - | 10,494 | 456 | 73 | 529 | | |
| Other Expense | 372 | 20 | - | - | 392 | 14,434 | 3 | 14,437 | | |
| Bank Charges and Merchant Fees | 6 | - | - | - | 6 | 20,440 | - | 20,440 | | |
| Photo/Video | 1,000 | | | | 1,000 | | | | | |
| | \$ 569,080 | \$ 247,703 | \$ 738,743 | \$ 108,302 | \$ 1,663,828 | \$ 184,407 | \$ 148,593 | \$ 333,000 | | |

The costs of providing the various programs and events are shown on the statement of activities under expenditures. Accordingly, certain costs, as shown above, have been allocated among the programs and events benefited. Management charges costs related directly to programs conducted by the Riverkeeper directly to those programs. Management reviews other indirect costs such as rent, utilities, postage and other expenses required to run the programs or events and allocates the appropriate share of these costs accordingly.

Notes to Financial Statements December 31, 2020 and 2019

Note 12: Functional Allocation of Expenses - continued 2019

| 2010 | Water Outreach Quantity | | Water Quality | | Communication | | Total Program | | Administrative | | Fund Raising | Total Other | | |
|--------------------------------|----------------------------|------|------------------|----|---------------|----|------------------|----|----------------|----|-----------------|----------------|----|---------|
| Salary & Benefits | \$ 318,842 | \$ 1 | 153,282 | \$ | 391,661 | \$ | 59,849 | \$ | 923,634 | \$ | 65,924 | \$ 112,039 | \$ | 177,963 |
| Grants | - | | - | | 21,818 | | - | | 21,818 | | - | - | | - |
| Consulting | 222,325 | | 32,161 | | 17,478 | | 501 | | 272,465 | | 15,322 | 2,232 | | 17,554 |
| Rent/Utilities | 48,774 | | 17,570 | | 34,420 | | 6,071 | | 106,835 | | 15,564 | 9,154 | | 24,718 |
| Depreciation | 34,734 | | 14,780 | | 14,041 | | 10,347 | | 73,902 | | - | - | | - |
| Insurance | 49,666 | | 11,929 | | 24,748 | | 6,353 | | 92,696 | | 2,191 | 6,350 | | 8,541 |
| Supplies | 29,354 | | 218 | | 63,267 | | 16,144 | | 108,983 | | 7,190 | 823 | | 8,013 |
| Membership/Development | 81 | | 2,000 | | 2,500 | | 8,072 | | 12,653 | | 1,705 | 3,840 | | 5,545 |
| Merchandise | 139 | | - | | - | | 13,420 | | 13,559 | | - | - | | - |
| Maintenance | 16,058 | | 1,539 | | 6,960 | | 537 | | 25,094 | | 942 | 794 | | 1,736 |
| Printing/Copies | 3,654 | | 603 | | 579 | | 567 | | 5,403 | | 2,083 | 1,039 | | 3,122 |
| Hospitality | 10,216 | | 235 | | 815 | | - | | 11,266 | | 2,273 | 2,002 | | 4,275 |
| Legal | 628 | | 49 | | 3,440 | | - | | 4,117 | | 268 | 73 | | 341 |
| Conference/Workshop | 443 | | 945 | | 3,081 | | - | | 4,469 | | 340 | 1,896 | | 2,236 |
| Postage/Shipping | 903 | | 10 | | 3,690 | | 2,527 | | 7,130 | | 2,234 | 1,850 | | 4,084 |
| Travel | 2,254 | | 2,201 | | 1,047 | | - | | 5,502 | | 1,572 | 2,039 | | 3,611 |
| Subscriptions/Dues/Sponsor | 1,735 | | 1,000 | | 1,044 | | 3,134 | | 6,913 | | 2,194 | 841 | | 3,035 |
| Gifts | | | - | | - | | - | | - | | 90 | 68 | | 158 |
| Other Expense | 1,238 | | 320 | | - | | - | | 1,558 | | 2,953 | 13 | | 2,966 |
| Bank Charges and Merchant Fees | | | - | | - | | - | | - | | 20,548 | - | | 20,548 |
| Photo/Video | 450 | | _ | | - | | - | | 450 | | _ | | | - |
| | \$ 741,494 | \$ 2 | 238,842 | \$ | 590,589 | \$ | 127,522 | \$ | 1,698,447 | \$ | 143,393 | \$ 145,053 | \$ | 288,446 |

The costs of providing the various programs and events are shown on the statement of activities under expenditures. Accordingly, certain costs, as shown above, have been allocated among the programs and events benefited. Management reviews other indirect to those programs conducted by the Riverkeeper directly to those programs. Management reviews other indirect costs such as rent, utilities, postage and other expenses required to run the programs or events and allocates the appropriate share of these costs accordingly.

End of Footnotes